



Home Buying Savings

Purpose: Make buying a home more affordable by reducing the closing costs associated with your home purchase.

How the Program Works: Significant reductions in closing costs are available to employees of Coastal Housing Partnership member employers. Buyers may receive generous contributions from home inspectors and lenders, as well as credits from the real estate broker/agent when utilizing the services of the home inspectors, loan officers and real estate agents on the attached list. Updated lists of the Network Service Partners that offer closing cost contributions may be obtained from the Coastal Housing Partnership office.

Since the seller commonly pays the real estate broker commission, how does the buyer benefit?

In a typical real estate transaction, the seller pays the real estate broker a commission based on the purchase price of the property (for example, 5% of the purchase price). This commission is generally shared between the seller's and the buyer's brokers. The Coastal Housing Partnership *Home Buying Benefit* allows employees of Coastal Housing Partnership member employers to receive a percentage of the buyer's broker commission as a credit toward their closing costs if they engage an Agent who is one of our Network Service Partners. This credit is received through escrow as a credit to closing costs.

Buyers receiving the commission credit need to make sure their lender & escrow agent are aware of the commission credit from the real estate agent in order to receive the full credit.

Commission credit is available to the extent allowed by your lender and is capped at \$7500.

Eligibility: This benefit is available for owner-occupied residences in Santa Barbara County, Ventura County and San Luis Obispo County. In order to participate in the *Home Buying Benefit*, you will need a Letter of Authorization from the Coastal Housing Partnership. Please inform the Network Service Partners you select that you are part of the Coastal Housing Partnership.

Contact Coastal Housing Partnership at (805) 969-1025 to obtain your Letter of Authorization

Example for Illustration Purposes - \$600,000 Home Purchase

<u>Item</u>	<u>Standard Cost</u>	<u>Coastal Housing Partnership Savings</u>	
Savings for Buyer			
Loan Processing Fee & Credit Report Fee	\$500	100%	\$ 500
Home Inspection Fee	\$500	10%	\$ 50
Credit to Buyer			
Buyer's Real Estate Broker Commission (2.5%)* (Paid by Seller)	\$15,000	20%	\$3,000
Total Buyer Savings/Credit			\$3,550

*Commissions earned and fees charged vary depending on the transaction
Actual settlement costs, including Coastal Housing Partnership savings, will vary for each transaction

Other customary buyer's closing costs include lender fees, tax service contract, document fee, funding fee, flood certification, hazard insurance, title insurance, escrow fees and recording fee.

These figures are for illustration purposes only – actual savings vary by Network Service Partner.
Network Service Partners may be added or removed or may change their discount structure at any time.

Lenders by Office Location

The offices listed below have agreed to provide closing cost contributions for Coastal Housing Partnership member employees. Contact each office to find out the geographic area they serve.
For additional information, visit our website www.coastalhousing.org.

**Spanish speaking*

SANTA BARBARA COUNTY

Goleta

Community West Bank

445 Pine Avenue
Goleta, CA 93117
Closing Cost Contribution:
Credit \$400 of the standard processing fee
Mobile Home Loans Only
Loan Officers:
Clay Dickens, 805-692-4429 NMLS#481260

Stearns Lending

Goleta, CA 93117
Closing Cost Contribution:
\$1450 toward closing costs
(Call for additional savings on elacora homes)
Loan Officer:
Nicki Harlow, (626) 221-1104 NMLS#1151291

Rabobank

5956 Calle Real
Goleta, CA 93117
Closing Cost Contribution:
Waive \$850 processing fee
Loan Officer:
Alan Boles, 805-967-0451 NMLS#261398

Union Bank

299 North Fairview
Goleta, CA 93117
Closing Cost Contribution:
Reduce origination fee by \$495 (exception: EOM)
Loan Officer:
Teri Gauthier, 805-565-4571 NMLS#515671

Lompoc

Union Bank

200 N. H Street
Lompoc, CA 93436
Closing Cost Contribution:
Reduce origination fee by \$495 (exception: EOM)
Loan Officer:
Gemma Dela Pena, 805-268-5246 NMLS#63324

Montecito

Caliber Premier Lending

1224 Coast Village Circle #24
Montecito, CA 93108
Closing Cost Contribution:
Waive up to \$1000 in appraisal fees at escrow close
Loan Officer:
Diana Macfarlane, 805-886-8269 NMLS#338207

Union Bank

1483 East Valley Road
Montecito, CA 93108
Closing Cost Contribution:
Reduce origination fee by \$495 (exception: EOM)
Loan Officer:
Teri Gauthier, 805-565-4571 NMLS#515671

New American Funding

1165 Coast Village Road, Suite A
Santa Barbara, CA 93108
Closing Cost Contribution:
\$500 toward closing costs at close of escrow
Loan Officers:
Adam Black, 805-452-8393 NMLS#266041
Bromi Krock, 805-705-6669 NMLS#254423
Jon McCuskey, 805-456-9120 NMLS#357850
Blaine Parker, 805-705-6535 NMLS#460058

Santa Barbara

American Riviera Bank

18 Figueroa Street
Santa Barbara, CA 93101
Closing Cost Contribution:
Credit of \$500 off processing fee (portfolio loans only)
Loan Officer:
Crystal Rem, 805-730-4985 NMLS#809030
Lori Murray, 805-730-4987 NMLS#742373

Bank of the West

1036 State Street
Santa Barbara, CA 93101
Loan Officer:
Elizabeth Winterhalter, 805-979-9737
NMLS#237143

Caliber Home Loans

801 Garden Street, Suite 200
Santa Barbara, CA 93101
Closing Cost Contribution:
Waive up to \$1000 in appraisal fees at escrow close
Loan Officers:
Tim Dugan, 805-689-1370 NMLS#459793
Cindy Eyanson, 805-455-3452 NMLS#614322
Guy Hamilton, 805-689-4959 NMLS#300950
***Vicky Reese, 805-886-4052 NMLS#460030**
***Mario Rodriguez, 805-452-2281 NMLS#505926**

Cornerstone Home Lending

1826 State Street
Santa Barbara, CA 93101
Closing Cost Contribution:
Up to \$1000 off appraisal fee & all credit report fees
Loan Officers:
Kevin Cravens, 805-565-9100 NMLS#317607
Kelly A. Marsh, 805-563-1100 NMLS#245822
Mark Johnson, 805-563-1100 NMLS#451091
Sumika Sim, 805-563-1100 NMLS#1214210

Finance of America

1129 State Street Suite 8
Santa Barbara, CA 93101
Closing Cost Contribution:
Waive up to \$1000 in closing costs
Loan Officers:
Susan Bonanno, 805-252-6324 NMLS#245778
Keith Dennis, 805-886-7070 NMLS#1577025
Matt Genovese, 805-886-0878 NMLS#1047256

First Bank

3304 State Street
Santa Barbara, CA 93105
Closing Cost Contribution:
Appraisal credit up to \$500 at close of escrow
Loan Officers:
***Silvia Maldonado, 805-895-2186 NMLS#614324**
Terry Munz, 805-689-1460 NMLS#675509

Guarantee Mortgage Santa Barbara

1736 State Street
Santa Barbara, CA 93101
Closing Cost Contribution:
Processing & appraisal fee up to \$1000 at close of escrow
Loan Officers:
Robert Goeller III, 203-667-0464 NMLS#119842
Mike Pitts, 805-691-9334 NMLS#763776
Guy Rivera, 805-687-6282 NMLS#57662

Homebridge Financial Services

3780 State Street
Santa Barbara, CA 93105
Closing Cost Contribution:
\$700 credit toward processing fees at close of escrow
Loan Officers:
William Blackman, 805-898-4233 NMLS#297579
Gina Blankenship, 805-898-4226 NMLS#380975
Dick Fawcett, 805-898-4208 NMLS#305830
RJ Jazo, 805-898-4224 NMLS#847483
Betsy Riedy, 805-898-4205 NMLS#312208
Tim Taylor, 805-898-4222 NMLS#256661
Erik Taiji, 805-898-4238 NMLS#322481

Montecito Bank & Trust

1010 State Street
Santa Barbara, CA 93101
Closing Cost Contribution:
\$1000 credit toward appraisal & processing fee
Loan Officer:
Holly Onak, 805-564-7329 NMLS#853155

Movement Mortgage

3433 State Street Suite A
Santa Barbara, CA 93105
Closing Cost Contribution:
Waive \$495 processing fee
Loan Officer:
***Zahida Carrera, 805-705-6588 NMLS#362890**
Dan Skidmore, 805-896-8479 NMLS#577605

OnQ Financial

1332 Anacapa Street Suite 11
Santa Barbara, CA 93101
Closing Cost Contribution:
Free processing fee credited at close of escrow
Loan Officers:
John Gilles, 805-895-1827 NMLS#1061307
Austin Lampson, 805-335-8200 NMLS#517060
Scott Lindberg, 805-335-8201 NMLS#321923
Jon McCuskey, 805-456-9120 NMLS#357850
***Velia Razo, 805-342-0165 NMLS#323100**

Paragon Mortgage Group

1215 De la Vina Street, #G
 Santa Barbara, CA 93101
Closing Cost Contribution:
 100% of processing fee, credit report fee &
 up to \$1000 off the appraisal fee
Loan Officer:
Peter Trent, 805-899-1390 NMLS#240525

RPM Mortgage

319 East Carrillo Street, Suite 100
 Santa Barbara, CA 93101
Closing Cost Contribution
 Waive processing fee of \$795
Loan Officers:
Jennifer Ellison, 805-770-5500 NMLS#251267
*** Michele Herrera, 805-770-5517 NMLS#321843**
Gayle Nagy, 805-770-5515 NMLS#251258
Don Schafer, 805-770-5505 NMLS#381636

Rabobank

3757 State Street
 Santa Barbara
Closing Cost Contribution
 Waive \$850 processing fee
Loan Officer
Sean Donner, 805-879-9304 NMLS#300773

Synergy One Lending

420 East Carrillo Street #L08
 Santa Barbara, CA 93101
Closing Cost Contribution:
Waive \$795 branch fee
Loan Officers
Scott Bradley, 805-403-4012 NMLS#260962
Jasun Carter, 805-451-3404 NMLS#393484

Union Bank

20 East Carrillo Street
 Santa Barbara, CA 93101
Closing Cost Contribution:
 Reduce origination fee by \$495 (exception:EOM)
Loan Officers:
Roxanne Doree, 805-770-6308 NMLS#633058
Trenton Hammel, 805-364-3199 NMLS#720948
Ken Millington, 805-886-7634 NMLS#103625

Wintrust Mortgage

3700 State Street #240
 Santa Barbara, CA 93105
Closing Cost Contribution:
 \$1000 credit toward appraisal fee & credit
 report fees
Loan officers:
Michael Goldberg, 209-743-3123 NMLS#582918
Liz Heitmann, 805-455-0772 NMLS#7775833
Bruce Kessler, 818-585-5085 NMLS#248902

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Santa Maria**Caliber Home Loans**

2615 S. Miller Street
 Santa Maria, CA 93455
Closing Cost Contribution:
 Waive up to \$1000 in appraisal fees
 credited at close of escrow
Loan Officer:
Eddie San Jose, 805-878-8822 NMLS#633240

First Bank

2027 S. Broadway Suite A
 Santa Maria, CA 93454
Closing Cost Contribution
 Appraisal credit up to \$500 at close of escrow
Loan Officer:
Jose L Jamie, 805-266-4116 NMLS#818036

Guild Mortgage Company

2236 South Broadway, #B
 Santa Maria, CA 93454
Closing Cost Contribution:
 100% of processing fee up to \$395
Loan Officers:
***Wesly Aguirre, 805-361-0355 NMLS# 305472**
Wesly Aguirre, Jr. 805-361-0355 NMLS#1739086
Linda Kestler, 805-361-0355 NMLS#1775242
Kai Lynch, 805-361-0355 NMLS#352354
Braulio Navarro, 805-361-0355 NMLS#858420
Cyndi Nunez, 805-361-0355 NMLS#255666
Shelly Nunez, 805-361-0355 NMLS#1187387
Russell Vincent, 805-361-0355 NMLS#964624
Thora Wallace, 805-361-0355 NMLS#537427
***Marie Withers, 805-361-0355 NMLS#1093056**

Homebridge Financial

2125 South Broadway Suite 101A
Santa Maria, CA 93454
Closing Cost Contribution:
\$700 credit toward processing fees
at close of escrow

Loan Officer:

*Martha Morales, 805-348-4377 NMLS#260435

PB & Associates

1619 South Broadway
Santa Maria, CA 93454
Closing Cost Contribution:
Waive appraisal fee at close of escrow

Loan Officers:

Paul Anthony Blanco, 805-264-4732 NMLS#352063

Veronica Rachell Chavez, 805-714-3432
NMLS#1148073

Sandra Carina Farias, 805-878-1022 NMLS#108090

Alica Kim Murillo, 805-878-4109 NMLS#325058

Rabobank

Santa Maria, CA 93455
Closing Cost Contribution:
Waive \$850 processing fee

Loan Officers:

Martha Cortez, 805-614-5303 NMLS#1583014

Didi Reynoso, 805-614-5307 NMLS#633237

1554 South Broadway

Edna Young, 805-614-5355 NMLS#614330

1110 East Clark Avenue

Union Bank

335 East Betteravia Road
Santa Maria, CA 93454

Closing Cost Contribution:

Reduce origination fee by \$495 (exception: EOM)

Loan Officer:

Gemma DelaPena, 805-268-5246 NMLS#633245

SAN LUIS OBISPO COUNTY

Arroyo Grande

Rabobank

1026 Grand Avenue
Arroyo Grande, CA 93420

Closing Cost Contribution:

Waive \$850 processing fee

Loan Officer:

Amy Siroky, 805-473-6877 NMLS#742358

Atascadero

Rabobank

6950 El Camino Real
Atascadero, CA 93422

Closing Cost Contribution:

Waive \$850 processing fee

Loan Officer:

Karyn Sturtevant, 805-466-9930 NMLS#

San Luis Obispo

Caliber Home Loans

2436 Broad Street
San Luis Obispo, CA 93401
Closing Cost Contribution:
Waive up to \$1000 in appraisal fees
credited at close of escrow

Loan Officer:

Carley Smith, 805-550-3261 NMLS#448442

Rabobank

75 Santa Rosa Street
San Luis Obispo, CA 93405
Closing Cost Contribution:
Waive \$850 processing fee

Loan Officer:

Scott Elmerick, 805-550-1339 x37088

Templeton

Rabobank

1025 Las Tablas Road
Templeton, CA 93465

Closing Cost Contribution:

Waive \$850 processing fee

Loan Officer:

Mark Chandler, 805-473-6806 x56806

Karen Sepulveda, 805-434-2026 X28912 NMLS#

VENTURA COUNTY

Camarillo

Montecito Bank & Trust

770 Paseo Camarillo
Camarillo, CA 93010

Closing Cost Contribution:

\$1000 credit toward appraisal & processing fee

Loan Officers:

Mayra Cummings, 805-979-4479 NMLS#248849

Christine Gonzales, 805-979-4478 NMLS#996017

Ventura County Credit Union

711 Daily Drive, Suite 100
Camarillo, CA 93010

Closing Cost Contribution

Reduce \$895 processing fee by \$450

Loan Officer:

Linda Tabata, 805-477-4027 NMLS#517158

Moorpark

Union Bank

256 West Los Angeles Street
Moorpark, CA 93021

Closing Cost Contribution:

Reduce origination fee by \$495 (exception: EOM)

Loan Officer:

Martha Solis, 805-479-1083 NMLS#482183

Ventura County Credit Union

510 East Los Angeles Avenue
Moorpark, CA 93021

Closing Cost Contribution:

Reduce \$895 processing fee by \$450

Loan Officer:

Kathy Bochenkek, 805-477-5543 NMLS#37605

Ojai

Homebridge Financial Services

307 East Matilija St Suite G
Ojai, CA 93023

Closing Cost Contribution:

\$700 credit toward processing fees at close of escrow

Loan Officer:

Marsha Kaye, 805-640-0654 NMLS#358407

Oxnard

Bluestar Funding Corporation

1000 Town Center Drive #300
Oxnard, CA 93036

Closing Cost Contribution:

Waive processing, appraisal, and credit report fees

Loan Officer:

Chris Wetherby, 805-979-9036 NMLS#301989

Dignified Home Loans

2751 Parkview Court, Suite 231
Oxnard, CA 93036

Closing Cost Contribution:

\$1000 credit toward closing costs

Loan Officers:

Rocky Laucello, 818-384-1828 NMLS#143324

Claudia Paramo, 805-637-5830 NMLS#304920

GEM Mortgage

2775 North Ventura Road Suite 102
Oxnard, CA 93036

Closing Cost Contribution:

Waive appraisal fee up to \$1500

Loan Officer:

Oscar Aviles, 805-794-4925 NMLS#1280077
Silverio Garcia, 805-479-9283 NMLS#234378
Mike Michel, 805-290-5880 NMLS#259050

Guild Mortgage Company

1000 Town Center Drive, Suite 520
Oxnard, CA 93036

Closing Cost Contribution:

Waive \$400 funding fee

Loan Officers:

Buffy Bartley, 805-844-2410 NMLS#238746
Chad Cockrell, 805-216-5511 NMLS#256385
*** Kathy Gray, 805-701-7467 NMLS #238911**
Linda Hall, 805-389-6800 NMLS#235495
Juliann Laufer, 805-389-6800 NMLS#794136
Wendy Mueller, 805-907-3136 NMLS#234069
Maribel Pantoja, 805-816-0181 NMLS#286044

Homebridge Financial Services

1601 South Victoria Ave #260
Oxnard, CA 93035

Closing Cost Contribution:

\$700 credit toward processing fees at close of escrow

Loan Officer:

Ane-Marie Barbettini, 805-444-2758 NMLS#450740

Movement Mortgage

500 East Esplanade Suite 104
Oxnard, CA 93036

Closing Cost Contribution:

Waive \$495 processing fee

Loan Officer:

Claudia Sandoval, 805-766-7160 NMLS#472110

Synergy One Lending

1000 Town Center Drive Suite 410
Oxnard, CA 93036

Closing Cost Contribution: Waive \$795 branch fees at close of escrow

Loan Officers:

Dallas Coulter, 805-290-5342 NMLS#1684414
Luis Mendez, 805-824-7084 NMLS#257057
Bryan Peck, 805-290-5715 NMLS#238741
Dawn Peck, 805-653-1678 NMLS#231608
Martin Rosenbaum, 805-377-5432 NMLS#260936

Union Bank

400 East Esplanade Drive, Suite 101
Oxnard, CA 93036

Closing Cost Contribution:

Reduce origination fee by \$495 (exception: EOM)

Loan Officer:

***Martha Solis, 805-479-1083 NMLS#482183**

Ventura County Credit Union

2160 North Rose Avenue
Oxnard, CA 93036

Closing Cost Contribution:

Reduce \$895 processing fee by \$450

Loan Officer:

***Annette Ortiz, 805-477-4525 NMLS#1065962**

Port Hueneme

Ventura County Credit Union

687 West Channel Islands Blvd
Port Hueneme, CA 93041

Closing Cost Contribution:

Reduce \$895 processing fee by \$450

Loan Officer:

***Annette Ortiz, 805-477-4525 NMLS#1065962**

Simi Valley

Union Bank

2092 Tapo Street
Simi Valley, CA 93063

Closing Cost Contribution:

Reduce origination fee by \$495 (exception: EOM)

Loan Officers:

Karen Sims, 805-279-6921 NMLS#723471

Ventura County Credit Union

2680 Tapo Canyon Road
Simi Valley, CA 93065

Closing Cost Contribution:

Reduce \$895 processing fee by \$450

Loan Officer:

Mark Gottlieb, 805-477-4588 NMLS#23346

Thousand Oaks

Union Bank

33 West Thousand Oaks Blvd
Thousand Oaks, CA 91360

Closing Cost Contribution:

Reduce origination fee by \$495 (exception: EOM)

Loan Officer:

Chris Atamian, 805-907-6945 NMLS#694980

Ventura County Credit Union

18 W Thousand Oaks Boulevard
Thousand Oaks, CA 93160

Closing Cost Contribution

Reduce \$895 processing fee by \$450

Loan Officers:

Kathy Bochenek, 805-477-5543 NMLS# 376059

Ventura

American Pacific Mortgage

3 Lincoln Drive Suite B
Ventura, CA 93001

Closing Cost Contribution:

100% of processing fee & appraisal fee

Up to \$1500

Loan Officer:

Greg Abrams, 805-667-8465 NMLS#225908

Rabobank

304 East Main Street
Ventura, CA 93003

Closing Cost Contribution:

Waive \$850 processing fee

Loan Officers:

Tiffany Beecher, 805-477-3390 NMLS#1044111

Homebridge Financial Services

5700 Ralston Street #100
Ventura, CA 93003

Closing Cost Contribution:

\$700 credit toward processing fees at close of escrow

Loan Officer:

Wendy Russell, 805-416-1772, NMLS#390282

Union Bank

576 South Mills Road
Ventura, CA 93003

Closing Cost Contribution:

Reduce origination fee by \$495 (exception:EOM)

Loan Officer:

Pamela Short, 805-205-0401 NMLS#482190

Landmark Financial

1280 South Victoria Avenue #180
Ventura, CA 93003

Closing Cost Contribution:

Waive \$595 processing fee

Loan Officers:

Pat Borton, 805-650-4999 NMLS#286648

Dan O'Brien, 805-650-4999 NMLS#282694

Ventura County Credit Union

6026 Telephone Road
Ventura, CA 93003

Closing Cost Contribution:

Reduce \$895 processing fee by \$450

Loan Officer:

Linda Tabata, 805-477-4027 NMLS#517158

Real Estate Offices by Office Location

The agents listed below have agreed to provide a closing cost contribution for Coastal Housing Partnership member employees.

**** This contribution is available to the extent allowed by your lender and is capped at \$7500. Please make sure your lender is aware of the commission credit you are receiving in order to credit it properly.**

Contact each agent to find the geographic area they serve.

For additional information, visit our website

www.coastalhousing.org

**Spanish-speaking*

SANTA BARBARA COUNTY

Carpinteria

Seascape Realty

4915 Carpinteria Avenue # C
Carpinteria, CA 93013

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Leah Dabney, 805-509-4496 DRE#01482206

Lompoc

Coldwell Banker Select Realty

129 West Central, Suite G
Lompoc, CA 93436

Closing Cost Contribution:

25% of buyer's broker commission**

Agents:

Tammy Atkin, 805- 315-5828 DRE#01839860

Cindy Eisen, 805-315-5828 DRE#01507193

Susan Gallacher, 805588-8225 DRE#01136702

Eileen Myers, 805-717-0640 DRE#01865281

***Phillip Segura, 805-588-5992** DRE#01775873

Rene Solorio, 805-315-1663 DRE#01334719

Betty Sutton, 805-448-8758 DRE#01087752

Central Coast Realty Group

531 North H Street
Lompoc, CA 93436

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Zuzu Aceves, 805-294-0065 DRE#01866964

Katy Cope, 805-717-0698 DRE#01763834

Century 21 Hometown Realty

521 East Ocean Avenue
Lompoc, CA 93436

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Billie Jean Chadwick, 805-588-0628 DRE#01183387

Keller Williams

1512 North H Street Suite C
Lompoc, CA 93436

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Tren Clark, 805-757-8007 DRE#01878358

Montecito

Berkshire Hathaway HomeServices

1170 Coast Village Road
Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Laurel Abbott, 805-879-8050 DRE#0124743

Rich Van Seenus, 805-284-6330 DRE#01856317

Coastal Properties

1086 Coast Village Road
Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Gary Goldberg, 805-969-1258 DRE#01172139

Coldwell Banker Residential

1290 Coast Village Road
Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Nancy Hussey, 805-452-3052 DRE#01383773

Jason Saltoun-Ebin, 805-364-3070 DRE#01961187

Joan Wagner, 805-895-4555 DRE#01082377

Douglas Elliman of California

1255 Coast Village Road #201B
Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Larry S. Martin, 805-895-6872 DRE#01372928

Roberta Perissinotto, 805-233-0509 DRE#01211595

Keller Williams Luxury Homes

1255 Coast Village Road Suite 201C
Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Mary Layman, 805-448-3890 DRE#01206344

Sotheby's International Realty

Montecito, CA 93108

Closing Cost Contribution

20% of buyer's broker commission**

Agents:

Taryn Martin, 805-636-6442 DRE#01995581

1106 Coast Village Road

Houghton Hyatt, 805-453-4124 DRE#01992372

1482 East Valley Road

Village Properties Realtors

1250 Coast Village Road

Montecito, CA 93108

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Pam Anderson, 805-895-9191 DRE#2053975

Marcy Colle Bazzani, 805-717-0450

Vicky Garske, 805-705-3585 DRE#00849100

Aaron Gilles, 805-895-1877 DRE#01509445

Jena Harris, 805-331-3683 DRE#01930435

David Kim, 805-296-0662 DRE#01813897

John Sener, 805-331-7402 DRE#00978392

Daniel Warnars, 805-680-2712 DRE#01412612

Devin Wong, 805-451-6157 DRE#019764

Santa Barbara

Abercrombie Fine Homes

3463 State Street, #234
Santa Barbara, CA 93105
Closing Cost Contribution:
20% of buyer's broker commission**
Agent:
Elaine Abercrombie, 805-450-0086 DRE#00970923

Berkshire Hathaway HomeServices

California Properties
3868 State Street
Santa Barbara, CA 93105
Closing Cost Contribution:
20% of buyer's broker commission**
Agents:
Sue Irwin, 805-705-6973 DRE#01413354
David Marchetti, 805-637-4160 DRE#02007487
Glynnis Mullenary, 805-705-5206 DRE#01748187
Nancy Nolan, 805-570-1015 DRE#01459696
Marie Sue Parson, 805-895-4866 DRE#00629053
Kalia Rork, 805-689-0614 DRE#01313668
Kathy Strand Spieler, 805-895-6326 DRE#00851281
Marguerite Taylor, 805-705-0957 DRE#01169100
Stephanie Young, 805-453-8528 DRE#01712844

Casa Realty

526 North Milpas Street
Santa Barbara, CA 93103
Closing Cost Contribution:
20% of buyer's broker commission**
Agent:
* **Tania Martinez, 805-729-0174** DRE#01299477

Century 21 Butler

1635 State Street
Santa Barbara, CA 93101
Closing Cost Contribution:
20% of buyer's broker commission
Agent:
Bobbi McGinnis, 805-680-6921 DRE#00628934
Julie Ouellette, 805-895-1421 DRE#00974906
April Ouellette, 310-487-9676 DRE#02044390

Coast & Valley Properties

114 Canon Drive
Santa Barbara, CA 93105
Closing Cost Contribution:
20% of buyer's broker commission**
Agents:
Monica Lenches, 805-689-1300 DRE#01081461

Coldwell Banker

3868 State Street
Santa Barbara, CA 93105
Closing Cost Contribution:
20% of buyer's broker commission**
Agents:
Joann Stoltz, 805-563-7234 DRE#00387433
Bob Walsmith, 805-720-5362 DRE#01932231

Compass

1002 Anacapa Street
Santa Barbara, CA 93101
Closing Cost Contribution:
20% of buyer's broker commission**
Agent:
Kevin Hall Team, 805-451-9998 DRE#01405675
Tiffany Haller, 805-698-6694 DRE#01425049

Franciscan Realty

885 La Milpita Road
Santa Barbara, CA 93105
Closing Cost Contribution:
25% of buyer's broker commission**
Agent:
Antoun Wassef, 805-324-1848 DRE#01896517

Keller Williams Realty

1435 Anacapa Street
Santa Barbara, CA 93101
Closing Cost Contribution:
20% of buyer's broker commission**
Agents:
Paul Bodnar, 805-455-3236 DRE#01523151
Stephanie Rachford, 805-252-5229 DRE#01277852
DeAnn Rochelle, 805-451-7488 DRE#01795260

Mike Richardson Realty

1806 Cliff Drive #A
Santa Barbara, CA 93109
Closing Cost Contribution:
20% of buyer's broker commission**
Agents:
Kyle Richardson, 805-680-3131 DRE#01902531
Mike Richardson, 805-451-0599 DRE#006352

Pacific Coast Realty

3461 State Street
Santa Barbara, CA 93105
Closing Cost Contribution:
20% of buyer's broker commission**
Agent:
JoAnn Pomatto-Gomez, 805-705-8986 DRE#0113480

Presidio Properties

5142 Hollister Avenue #278

Santa Barbara, CA 93111

Closing Cost Contribution:

25% of buyer's broker commission**

*Agent:***Kristiann Wightman, 805-714-7881** DRE#01181953**Realign Real Estate**

1117 State Street

Santa Barbara, CA 93117

Closing Cost Contribution

25% of buyer's broker commission**

*Agent:***David Mires, 805-705-8986** DRE#01330636**San Roque Realty**

55 Hitchcock Way #202A

Santa Barbara, CA 93105

Closing Cost Contribution:

20% of buyer's broker commission**

*Agent***Ed Fuller, 805-687-1551** DRE#00661695**Sotheby's International Realty**

8 West Victoria Street

Santa Barbara, CA 93101

Closing Cost Contribution

20% of buyer's broker commission**

*Agent:***Linda Brown, 805-660-9090** DRE#01291782**Paul Monson, 805-570-0324** DRE#2047723**Santa Maria**

Central Coast Realty Group

145 South Gray Street #201

Santa Maria, 93455

Closing Cost Contribution:

20% of buyer's broker commission**

*Agent:***Yesenia Clemente, 805-720-1474** DRE#01768828**Century 21 Hometown Realty**

1811 South Broadway

Santa Maria, CA 93455

Closing Cost Contribution:

20% of buyer's broker commission**

*Agent:***Leigha Peralta, 805-705-1043** DRE#01947763**Dream Home Real Estate**

1010 South Broadway Suite C

Santa Maria, CA 93454

Closing Cost Contribution:

20% of buyer's broker commission**

*Agent:***Angelica Noriega, 805-260-5327** DRE#01863811**Sun Coast Real Estate**

3112 State Street

Santa Barbara, CA 93105

Closing Cost Contribution:

20% of buyer's broker commission**

*Agents:***Dan Beightol, 805-895-1709** DRE#01007239***Melissa Kane, 805-680-8515** DRE#01472671**Summer Knight, 805-886-1261** DRE#01377264**Village Properties**

1436 State Street

Santa Barbara, CA 93101

Closing Cost Contribution:

20% of buyer's broker commission**

*Agents:***Amy Abbott, 805-708-3221** DRE#01739358**Ruth Ann Bowe, 805-698-1971** DRE#01751940**Christina Chackel, 805-448-3081** DRE#01949445**Gail Cooley, 805-689-7767** DRE#01106302**Bob Curtis, 805-683-7333** DRE#00938841**Liana Decierdo, 805-729-2991** DRE#01870712**Cimme Eordanidis, 805-722-8480** DRE#01745878**Michelle Glaus, 805-452-0446** DRE#01921235**Kristin Joy Hall, (805) 345-8279** DRE#02020854**Monica Hayward, 805-895-0884** DRE#02038149**Brianna Johnson, 805-450-6078** DRE#01943572**Dianne Johnson, 805-455-6570** DRE#00947199**Phyllis Lenker, 805-570-7274** DRE#00599267**Brittany Lough, 805-455-5736** DRE#01905525**Louis Manzo, 805-570-7274** DRE#00756919**Susan Manzo, 805-895-6918** DRE#00932254**Gail Shannon, 805-448-7887** DRE#01010817**Gary Welterlen, 805-895-4744** DRE#01894704**Mint Properties**

2880 Santa Maria Way, Suite D8

Santa Maria, CA 93455

Closing Cost Contribution:

5% of buyer's broker commission**

*Agent:***Sandra Cervantes, 805-310-3161** DRE#01948795**Tni Le Blanc, 805-938-9950** DRE#01871795**PB & Associates**

1619 South Broadway

Santa Maria, CA 93454

Closing Cost Contribution:

20% of buyer's broker commission**

*Agents:***Sandy Blair, 805-351-2190** DRE#01966962**Louie Caric, 805-714-1264** DRE#01756499**Sandy Carino, 805--714-8223** DRE#02007590**Flora Franco, 805-260-3631** DRE#01898712**Paula Martinez, 805-478-2927** DRE#01507405**Manny Ontiveros, 805-878-2547** DRE#02023890**Alex Rucobo, 805-720-6988** DRE#02041308**Sethi Vann, 805-331-7598** DRE#01419554

Santa Ynez

Village Properties Realtors

3615 Sagunto Street
Santa Ynez, CA 93460

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Jennie Bradley, 805-886-6644 DRE#00705975

Judy Crawford, 805-686-7456 DRE#01280176

Michelle Glaus, 805-452-0446 DRE#01921235

SAN LUIS OBISPO COUNTY

Paso Robles

Windemere Central Coast

1446 Spring Street Suite 105
Paso Robles, CA 93446

Closing Cost Contribution:

20% of the buyer's broker commission**

Agent:

John T. Fazio, 805-712-2889 DRE#01716838

VENTURA COUNTY

Camarillo

Century 21 Troop Real Estate

2301 East Daily Drive Suite 101
Camarillo, CA 93010

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Scott Urquhart, 805-377-7272 DRE#0902143

RE/MAX Gold Coast

601 Daily Drive Suite 102
Camarillo, CA 93010

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Salvador Gonzalez, 805-479-5836 DRE#01364957

Ojai

Coldwell Banker Property Shoppe

727 West Ojai Ave.
Ojai, CA 93023

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Kristen Currier, 805-798-3757 DRE#01314850

Oxnard

RE/MAX Gold Coast

1151 South Victoria Avenue

Oxnard, CA 93033

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

*Javier Castro, 805-469-5221 DRE#01342011

Santa Paula

Century 21 Troop Real Estate

744 East Main Street

Santa Paula, CA 93060

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

*Lupe Servin, 805-427-4750 DRE#01757486

Ventura

Berkshire Hathaway HomeServices

4574 Market Street

Ventura, CA 93003

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Magda Nordahl, 805-701-5001 DRE#02021494

Jessica Purdy, 805-910-9353 DRE#02024762

Rick Wilson, 805-677-7300 DRE#01939741

Century 21 Troop Real Estate

1190 South Victoria Suite 100

Ventura, CA 93003

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Kay Wilson-Bolton, 805-340-5025 DRE#00577863

Coldwell Banker Residential

300 East Esplanade Drive #1640

Ventura, CA 93036

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Julie Taylor, 805-312-5532 DRE#01236041

Comfort Real Estate Services

6555 Telephone Road, #5

Ventura, CA 93003

Closing Cost Contribution:

25% of buyer's broker commission**

Agent:

Katie Connelly, 805-223-3995 DRE#01940901

Sher Heard, 805-766-1349 DRE#00898069

Veronica Hotchkiss, 805-276-5504 DRE#01990404

Cynthia McPherson, 805-890-5628 DRE#02039464

B.J. Ward, 805-844-9440 DRE#01410982

Cusick Realty

4732-A Telephone Road

Ventura, CA 93003

Closing Cost Contribution:

26% of buyer's broker commission**

Ana Gil, 805-794-6892 DRE#01506577

Keller Williams Realty

1071 South Seaward Avenue

Ventura, CA 93001

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

Casey O'Toole, 805-665-7517 DRE#01989476

Sean O'Toole, 805-701-4664 DRE#01471523

Jeff Roundy, 805-701-0653 DRE#00512234

Brooke Smith, 805-218-8087 DRE#01261748

RE/MAX Gold Coast

5720 Ralston Street
Ventura, CA 93003

Closing Cost Contribution:

20% of buyer's broker commission**

Agents:

* **Liz Donnelly, 794-6005** DRE#01458117

Fred Evans, 339-3502 DRE#00893591

Marla Remedios, 415-9007 DRE#01992350

* **Gabi Sandoval, 794-5332** DRE#01915226

Peggy Sue Tierney, 218-9914 DRE#00868814

Ventura Real Estate

366 East Santa Clara Street
Ventura, CA 93001

Closing Cost Contribution:

20% of buyer's broker commission**

Agent:

Loretta Barbar, 901-3381 DRE#01989145

Home Inspection Companies by Office Location

Contact each office to find out the geographic area they serve.

For additional information visit our website

www.coastalhousing.org

LOMPOC

DTM Enterprises

Lompoc, CA 93436

Fee Reduction: 10% of home inspection fee

Contact: Tiffany Martinez, 805-717-1844

SANTA BARBARA

A House Master Guaranteed Inspection

1187 Coast Village Road, 1-284

Santa Barbara, CA 93108

Fee Reduction: 10% of home inspection fee

Contact: Richard Grunder, 805-898-2698

Home Inspection Services

Post Office Box 41415

Santa Barbara, CA 93140

Fee Reduction: 10% of home inspection fee

Contact: Dan Meisel, 805-687-1287

Independent Building Inspections

3463 State Street, Suite 241

Santa Barbara, CA 93105

Fee Reduction: 10% of home inspection fee

Contact: Gil Hoeflich, 805-898-1122

VENTURA

Checkpoint Inspection Service

Ventura, CA 93003

Fee Reduction: 10% of home inspection fee

Contact: George D. Blair

1-800-591-8600 or 805-647-8533

Real Estate Inspection Services

5564 Kamet Court

Ventura, CA 93003

Fee Reduction: 10% of home inspection fee

Contact: Scott Smaby, 805-441-1044

Rick White & Associates

1746-F S. Victoria Ave. #379

Ventura, CA 93003

Fee Reduction: 10% of home inspection fee

Contact: Rick White, 805-644-3623

Housing Developments

The housing developers listed below have agreed to provide a closing cost contribution for Coastal Housing Partnership member employees purchasing at one of the following properties.

For additional information, visit our website
www.coastalhousing.org

NORTH SANTA BARBARA COUNTY

Pasadera - Cielo Collection

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$2,000 credit which can be applied to closing costs or unit upgrades.

Pasadera

202 Fuentes Drive
Guadalupe, CA 93434

Sales Office Phone: (805) 343-6000
Sales Office Hours: Daily, 11 am - 5 pm
www.newhomespasadera.com

Ridgecrest at Bradley Village

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$3,000 credit which can be applied to closing costs or unit upgrades. If you will be working with a real estate agent for your transaction at Ridgecrest, make sure to have your agent with you when you visit the property for the first time and register with your agent.

Ridgecrest

South Bradley Road, between Union Parkway and Clark Avenue
Orcutt, CA

Sales Office Phone: 805-354-0658
Sales Center Hours: 10 am - 5 pm
www.coastalcommunitybuilders.com

Vineyard Village by Capital Pacific Homes

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$1,000 credit which can be applied to closing costs or unit upgrades. Buyers must present their Letter of Authorization prior to signing of the sales contract.

Vineyard Village

520 McMurray Road
Buellton, CA 93427

Sales Office Phone: 805-264-5435
Sales Hours: Friday, Saturday & Sunday 11 am - 6 pm
www.vineyardvillagehomes.com

SOUTH COAST SANTA BARBARA

Tree Farm

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$1,000 credit which can be applied to closing costs or unit upgrades.

Amarena at Tree Farm

Limone at Tree Farm

Mela at Tree Farm

Pera at Tree Farm

5489 Tree Farm Lane
Santa Barbara, CA 93111

Sales Office Phone: 805- 220-0926

Sales Office Hours: Thurs- Tues 10AM – 6PM, Wednesday 10AM -1PM

<https://www.calatlantichomes.com/find-your-new-home/30-santa-barbara/7975-amarena-at-tree-farm.html>

<https://www.calatlantichomes.com/find-your-new-home/30-santa-barbara/7973-limone-at-tree-farm.html>

<https://www.calatlantichomes.com/find-your-new-home/30-santa-barbara/7924-mela-at-tree-farm.html>

<https://www.calatlantichomes.com/find-your-new-home/30-santa-barbara/7971-pera-at-tree-farm.html>

Village at Los Carneros by elacora

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$3,000 credit which can be applied to closing costs or unit upgrades. If you use an on-site lender, there is an additional \$1,000 credit for Coastal Housing Partnership employees.

If you will be working with a real estate agent for your transaction at Village at Los Carneros, make sure to have your agent with you when you visit the property for the first time and register with your agent.

Village at Los Carneros

6616 Calle Koral
Goleta, CA 93117

Sales Office Phone: 805-364-5868

Sales Hours - Open Daily: 10 - 5

www.elacoraLosCarneros.com

Winslowe by City Ventures

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$1,500 credit which can be applied to closing costs or unit upgrades.

Winslowe

Dan Musgrove
Dan@cityventures.com
5668 Surfrider Way #101
Goleta, CA 93117

Sales Office Phone: 805-377-0997

Sales Hours - Open Daily: 10 - 6

www.liveatwinslowe.com

VENTURA COUNTY

The Bridges by Comstock Homes

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$3,000 credit which can be applied to closing costs or unit upgrades. If you use an on-site lender, there is an additional \$1,000 credit for Coastal Housing Partnership employees. **If you will be working with a real estate agent for your transaction at The Bridges, make sure to have your agent with you when you visit the property for the first time and register with your agent.**

The Bridges

Kathy Orr
Bridges@Comstock-Homes.com

105 Teakwood Street
Fillmore, CA 93015
Sales Office Phone: 805-727-4715
Sales Hours - Open Daily: 10 - 5
www.bridgesfillmore.com

The Gallery at River Ridge

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$3,000 credit which can be applied to closing costs or unit upgrades.

The Gallery at River Ridge

Corner of Ventura Blvd and Vineyard Avenue
Oxnard, CA 93036
Sales Office Phone: 805-365-0100
Sales Office Hours: Open daily 10 am - 4 pm
www.galleryriverridge.com

Solana Heights

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$1,000 credit which can be applied to closing costs or unit upgrades.

204 Chickasaw Street
Ventura, CA 93004
Sales Office Phone: 805-465-6929
Sales Office Hours: Thursday - Tuesday: 10 am - 6 pm
Wednesday: 10 am - 1 pm

<https://www.calatlantichomes.com/find-your-new-home/18-ventura/8019-alondra-at-solana-heights.html>

Springville by elacora

Coastal Housing Partnership Benefit:

Coastal Housing Partnership members will receive a \$3,000 credit which can be applied to closing costs or unit upgrades.

If you will be working with a real estate agent for your transaction at Springville, make sure to have your agent with you when you visit the property for the first time and register with your agent.

Springville

Lisa Harkson
lharkson@elacora.com

375 Calistoga Road
Camarillo, CA 93010
Sales Office Phone: 805-465-6929
Sales Hours - Open Daily: 10 - 5
www.elacora.com/where-we-build/southern-california/springville/

Moving Services

Movegreen

1 North Calle Cesar Chavez #130
Santa Barbara, CA 93103
805-845-6600

www.movegreen.com

Coastal Housing Partnership Employee Benefit:

10% reduction in fee for moving labor and supplies
Mention Coastal Housing Partnership upon booking move

Movegreen

3112 Seaborg Avenue Suite D
Ventura, CA 93003
805-658-1943

Please note that Coastal Housing Partnership does not provide any legal, accounting or tax advice. You are encouraged to consult with your attorney, financial advisors, and /or tax advisors in connection with any real estate transaction.